

## **Custom Material Handling Equipment** Since 1897





This brochure is meant to inform you about the activities of PTB Special Products B.V. You can read about what it is we do on a daily basis, how we do it, how it all came to be, and what we can do for you.

**PTB Special Products B.V.** 

Osloweg 122 9723 BX Groningen The Netherlands

+31 (0)50 542 28 44 info@ptbspecial.com www.ptbspecial.com

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The story of PTB Special Products starts with the establishment of PTB itself, all the way back in 1897. For more than 120 years PTB has been active in the world of custom equipment, by designing and manufacturing equipment for customers all over the world.

Established in 1897, PTB has been around for a long time. It all started as a farriery in a small town close to Groningen, the Netherlands.

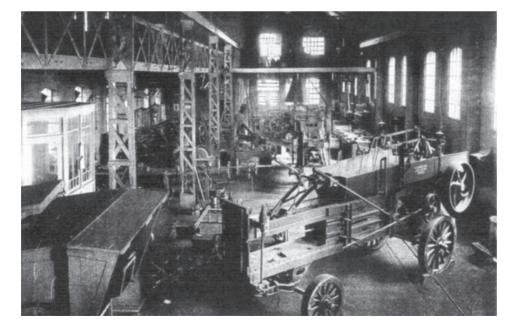
PTB Special Products designs and constructs custom lifting and conveying machines for handling heavy loads, equipment and machinery. Our customers use PTB machinery in warehouses, logistic centers and factories.

PTB Special Products is a division of the PTB Group, which operates four different companies. Its headquarters are located in Groningen, the Netherlands.





#### Operational in 10 countries



Located in the Netherlands



Custom equipment since 1914

# History



**PTB is established** Mr. Pot & Mr. Ter Borg start PTB as a farriery in Ezinge, the Netherlands.



**Relocated to new factory** PTB builds a new factory at the outskirts of Groningen and moves there in 1916.



First pallettruck designed PTB designs and constructs its first material handling equipment, a pallet truck.

History of PTB



First machine constructed PTB starts producing agricultural machinery, such as treshers and balers.

19

14

19

16

19

70

19

73

19

94



PTB Transportmiddelen

The chapter of material handling equipment starts with the establishment of PTB Transportmiddelen B.V.



#### First PTB Special

With the construction of the DP50, the first customer specific pallet truck, PTB Special Products is founded.



# What we do

When standard equipment cannot get the job done, custom equipment is the solution. How do you get certain materials from point A to point B? Ask PTB, we will give you an answer. The answer is mostly given in the form of a rough idea for a electrical drivable machine.

Do you need to lift and transport heavy steel coils? We can design an electric heavy duty coil stacker. Do you need to remotely move nuclear waste, which weighs more than 50.000 kilograms? We can develop a heavyweight pallettruck. Cannot get your train's bogies inside your workshop? We can design a machine that tows the bogies of the traintracks, onto a platform to be transported throughout your facility.

The solution does not end with just a design. The entire process of design to the final equipment all happens within PTB's facilities.

#### **Custom-made Pallet Trucks**

Usage examples: moving of heavy goods on pallets, injection molds, coils on pallets, sizable equipment



**Custom-made Electric Stackers** Usage examples: the transportation and stacking of heavy goods on pallet, metal coils, machine parts



**Custom-made Tow Tractors** Usage examples: the towing of trailers, airplanes, busses, trains



# How we do it

The process of designing and producing custom-made quipment is a comprehensive process. This process has been divided into five major categories. From concept to equipment.



#### Phase 1

#### The Logistical Challenge

The customer informs us about the challenge of handling certain materials.



#### Phase 2

The Preliminary Design

PTB engineers come up with a preliminary design to conquer the challenge.



#### Phase 3

#### The Collaboration

The customer and PTB collaborate on the feasability and discuss further customizations.



#### Phase 4

#### The Definitive Design

After all factors are accounted for, PTB engineers create the definitive design and the customer signs off.



#### Phase 5

#### The Production & Assembly

PTB's production facility produces the parts and PTB technicians build and assemble the entire machine.

# Phase Image: Image Image: Image

Do you need to move goods that are either too heavy or too large to be handled by regular equipment? Have you been searching the marketplace for equipment to get the job done, but have you not been able to find anything suitable? Propose your challenge to PTB Special Products. Our engineers develop logistic solutions in the form of material handling equipment on a daily basis.

Once we have received your inquiry, we generally require additional technical information. We request this information by sending an interactive form, which outlines all the details we need, and gives you a general idea of the options we offer.











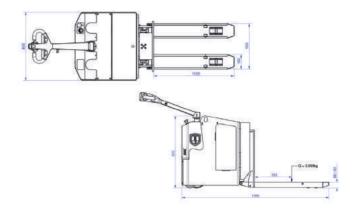
# Phase **2** Preliminary Design



Based on your technical data our engineering department starts working on a solution starting with a brainstorm session. Ideas are discussed and calculations are made.

We understand that time and floor space is very valuable to you, therefor we come up with relatively small and efficient solutions, so that you can focus on making the most of your company's space and your employees' time.

These efforts will eventually lead to a preliminary design for the equipment, which will be sent to you accompanied by an estimated budget price. We believe that with this data, your company can make an informed decision.











# Phase **3** The Collaboration



Communication is key when it comes to custom-made equipment. Therefore, anybody is welcome to visit PTB's facilities in Groningen, the Netherlands. Ofcourse this is not always possible due to travel distances, thus a contact person is appointed to keep in touch with you during the collaboration.

Through essential communication we will be getting to know you and your company. Because by getting to know you, and your getting to know us, we can combine our knowledge to come to the best possible solution.

If you plan a visit to our facilities, we will plan a tour of our facilities as well as a visit to one of our customers, where custom-made solutions can be seen in action.











# Phase 4 Definitive Design



Once the solution is agreed to, our engineers start working on turning the preliminary design into a definitive design. PTB uses technical software to calculate and draw the machine. The software enables PTB to generate technical drawings for the production of the parts. Also, 3d-models can be created, to give ou an idea about the exterior of the equipment.

The definitive design will be sent to you for an official sign-off, after which the production phase commences.













# Phase **5** Production & Assembly

Once PTB receives the official sign-off on the definitive design, the production process begins. First a planning is made, by a collaboration between the engineers, the technicians and the factory. Then the parts are sent to the factory and production begins.

The metal chassis and general framework is produced first, after which all additional components as well as the drive, control and general electric components are produced or ordered.

The first part of the assembly process entails the construction of the main framework. After which the sheet metal and small metal components are affixed. Before all driving and controlling components are installed, the main body is coated.

The final part of production demands the installation of all electrical and hydraulic components. Testing and inspection commences after the engineer signs off.











# Lift off!

The machine is now ready to be used. It will help make your company's work environment safer, more intelligent and more efficient.

This does not mean goodbye. We will gladly assist you with:



In-company training

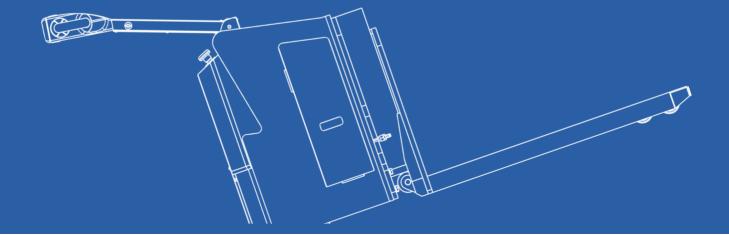


**Recurring service & maintenance** 



Incidental maintenance







# PTB EPD45



EUROPEAN SPALLATION SOURCE

#### **About PTB EPD45**

Works at European Spallation Source Built by PTB Special Products B.V. in 2017 Is currently located in Lund, Sweden Was commissioned by European Spallation Source in 2016 Is designed to move heavy klystrons ☆ 4.500 kg
 ☆ 2.870 mm
 ☆ 0 - 4.5 km/h
 320 Ah 48V







## **PHILIPS**

#### **About PTB DP100**

Works at **Philips** Built by **PTB Special Products B.V. in 2005** Is currently located in **Eindhoven, the Netherlands** Is designed to **move heavy magnets** 





└── 3.320 mm
 ✓→ 0 - 4 km/h
 ◯ 300 Ah 48V



# **PTB EPS120**

#### **About PTB EPS120**

Works at Aleris Aluminium Built by PTB Special Products B.V. in 2015 Is currently located in **Duffel, Belgium** Is designed to load aluminium coils in containers Can handle slopes up to a 10% gradient





о 12.000 kg √> 0 - 3 km/h 775 Ah 48V





**About PTB DP150** 

Works at NedTrain Built by PTB Special Products B.V. in 2007 Is currently located in Haarlem, the Netherlands Is designed to move train bogies It picks up train bogies from the train tracks \*This is the total platform length





№ 15.000 kg
 № 4.000 mm\*
 ∞ 0 - 5 km/h
 ₩ 400 Ah 48V



## HITACHI

#### **About PTB DP100**

Works at **Hitachi Construction Machinery** Built by **PTB Special Products B.V. in 2007** Is currently located in **Amsterdam, the Netherlands** Is designed to **move excevator compartments** Is equipped with **a high operator plateau and a camera** \*This is the total fork length





☆ 10.000 kg
 2.400 mm\*
 0 - 3 km/h
 440 Ah 48V



## **PTB ZP160**

### TRAFOTEK

#### About PTB ZP160

Works at **Trafotek Oy** Built by **PTB Special Products B.V. in 2015** Is currently located in **Turku, Finland** Is designed to **move transformers** Is built as **a seated model, for driver comfort and safety** 









# ASML

#### About PTB DP130

Works at **ASML** Built by **PTB Special Products B.V. in 2013** Is currently located in **Veldhoven, the Netherlands** Is designed to **move semiconductor litography systems** Is equipped with **stainless steel forks for clean-room applications** 





└₭₢ 13.000 kg
 □□□ 3.970 mm
 ◇◇ 0 - 3 km/h
 □□ 300 Ah 48V



# **PTB ZP35**

#### **About PTB ZP35**

Works at Koolwijk Moerdijk B.V. Built by PTB Special Products B.V. in 2013 Is currently located in Moerdijk, the Netherlands Is designed to **move multiple pallets efficiently** Is designed to drive speeds up to 17 km/h





о ка 3.500 kg **4.100 mm** ∽≫ 0 - 17 km/h 775 Ah 48V

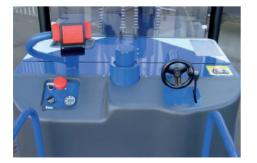


# PTB STB63



**About PTB STB63** 

Works at Essity Operations Hoogezand B.V. Built by PTB Special Products B.V. in 2003 Is currently located in Hoogezand, the Netherlands Is designed to move heavy pallets Is equipped with a standing platform





☆ 7.500 kg
 ☆ 2.600 mm
 ☆ 0 - 5 km/h
 ③ 320 Ah 48V





#### **About PTB DP150**

Works at **Elopak Denmark** Built by **PTB Special Products B.V. in 2013** Is currently located in **Esbjerg, Denmark** Is designed to **change industrial presses** Lifts 15 tons **on a platform with an initial height of 150mm** \*This is the total fork length





☆ 15.000 kg
 2.400 mm\*
 0 - 3 km/h
 420 Ah 48V



#### **PEISKER** LOGISTIK

#### **About PTB DP150**

Works at **Peisker Logistik GmbH** Built by **PTB Special Products B.V. in 2013** Is currently located in **Waldbröl, Germany** Is designed to **load trucks with injection molds** Is moving **injection molds for Mercedes-Benz** \*This is the total fork length





☆ 15.000 kg
 1.600 mm\*
 0 - 6 km/h
 400 Ah 48V





#### **About PTB DP100**

Works at **TimeSavers International B.V.** Built by **PTB Special Products B.V. in 2011** Is currently located in **Goes, the Netherlands** Is designed to **move deburring machines** Is equipped with **3.000 mm forks with 115 mm initial height** \*This is the total fork length





№ 10.000 kg
 № 3.000 mm\*
 ∞ 0 - 3 km/h
 ₩ 420 Ah 24V



PTB Special Products is part of the PTB Group. The PTB Group consists of multiple companies, active in different markets, though working together closely. A brief description of each of the other companies is provided below.



PTB Machinefabriek is a full service engineering works. The factory designs, develops and produces metal and plastic products. PTB Machinefabriek has a modern factory with powerful cnc-machines operated by skilled employees.



Transclusion B.V. was founded by the owner of the PTB Group, as an importer of driving material handling equipment. With decades of experience in the field of forklifts, pallettrucks and more, Transclusion now offers a variety of robust machinery to the Dutch market, through a network of dealerships.



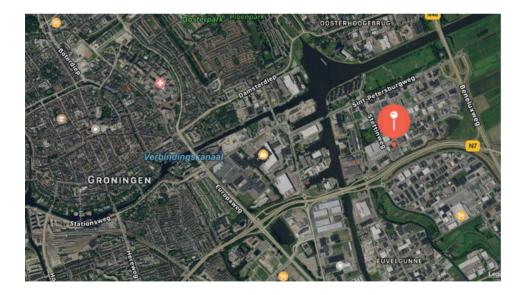
PTB Transportmiddelen is the predecessor of PTB Special Products. It offers a broad variety of warehouse equipment, which is complimented by its provision of services, such as maintenance and inspection of warehouse equipment.

### Contact

#### Come visit us:

Osloweg 122 9723 BX Groningen The Netherlands

info@ptbspecial.com www.ptbspecial.com +31 (0)50 542 28 44



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www.ptbspecial.com | info@ptbspecial.com | +31 (0)50 542 28 44